

Message Text

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64

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 081450Z MAR 76
FM AMEMBASSY TEGUCIGALPA
TO USDOC WASHDC
INFO SECSTATE WASHDC 2713

UNCLAS TEGUCIGALPA 1251

E.O. 11652: N/A
TAGS: BEXP, HO
SUBJ: WTDR/FTI

REF: USDOC 1343

1. HONDURAS 2. CNTRY CODE: 215 3. SER. NO: 0056300
4. IMPORTADORA CENTROAMERICANA DE HONDURAS, SZA. DE C.V.
5. P.O. BOX C-11; 5A. AVE. Y 9A. CALLE
6. COMAYAGUELA, HONDURAS
- 7 ESTABL: 1965 8. EMPL: 34 9. SIZE: (20-X) MEDIUM
10. REPUTATION:)22-X) EXCELLENT
11. SELLS ITS PRODUCTS THROUGHOUT HONDURAS
12. RPT. DATE: 02/76
- 13A. 35190/135 INTERNAL COMBUSTION ENGINES
13B. 35851/135 AIR CONDITIONERS
13C. 36200/135 ELECTRICAL INDUSTRIAL APPARATUS.
13D. 28510/135 PAINTS, VARNISHES, LACQUERS, ENAMELS.
14. CONTACT: ARNOLDO OBERHILTZER, TITLE: MGR.

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15. CABLE: IMCAHO 16. TELEX: NONE 17. TEL: 226198

18. FINANCIAL REFS: BANCO DE LONDRES Y MONTREAL AND BANK OF AMERICA, BOTH IN TEGUCIGALPA.

19. TRADE REFS: CHAMBER OF COMMERCE, EDIFICIO BARJUM, TEGUCIGALPA.

20. CARRIER AIR CONDITIONING CO. SYRACUSE, NEW YORK, 13211 (AIR CONDITIONERS); BROWN BOVERY, LONDON, ENGLAND (TRACTORS); DEXION LTD., LONDON, ENGLAND (ARCHITECTURAL ANGLES); INDUSTRIAL, TUBOS, GUATEMALA (PIPING).

21. THIS FIRM WAS FOUNDED BY SALVADORAN BUSINESSMEN. THE SALVADORANS WERE FORCED TO SELL TO EUROPEAN AND HONDURAN BUSINESSMEN FOLLOWING THE ARMED CONFLICT BETWEEN HONDURAS AND EL SALVADOR IN 1969. FIRM'S SHOWROOMS, OFFICES WAREHOUSE, AND REPAIR SHOP ARE LOCATED IN AN OLD BUT ADEQUATE BUILDING IN THE COMMERCIAL SECTION OF COMAYAGUELA, SISTER CITY OF TEGUCIGALPA. FIRM SEEMS TO BE VERY SUCCESSFUL UNDER THE MANAGEMENT OF MR. OBERHOLTZER, WHO IS ALSO ONE OF THE OWNERS. FIRM ENJOYS GOOD REPUTATION IN LOCAL BANKING CIRCLES AND IS RECOMMENDED AS A SUITABLE TRADE CONTACT FOR U.S. SUPPLIERS.
SANCHEZ

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NNN

Message Attributes

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